



## Get the health information you need from your clients without having to ask the difficult questions.

A client's health can make or break a case, but all too often you find out about health concerns after the client has submitted an application.

Target Insurance Services, Inc., specializes in helping you figure out the best carrier and product for your client—even when there are health challenges. We are pleased to introduce our new online underwriting tool, designed to allow your clients to provide health information directly to our in-house underwriting teams.

We'll take a look at their information and figure out who will offer the best product, without you having to ask any questions. Just send them the link to the online form, along with a unique code set up specifically for you, and we'll take care of evaluating their information.

### This tool is perfect for:

- Improving the accuracy of the information provided by clients, including complete medication lists, past surgeries and diagnoses
- Eliminating the handling of HIPAA related information through your website. All information is securely sent to Target Insurance Services directly from the client.
- Clients that don't want to share their health information with someone they are friends with.
- Clients that they only communicate with through e-mail.
- Brokers uncomfortable asking personal health questions.

Interested? Contact us for more information.

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ltci

life

### LONG TERM CARE

Agent Code \*

01

Agent Name \*

AllisonCampbell

Applicant Name \*

First

Resident State \*

AL

Gender \*

Male

Female

Date of Birth \*

Month Day

Age

### LIFE INSURANCE

Agent Code \*

01

Agent Name \*

AllisonCampbell

Name \*

First

Last

Date of Birth \*

Month Day Year

Gender \*

Male

Female

Occupation \*

Annual Income \*

Net Worth \*